



Price Quote workbook

3033 Dutton Ave.
Santa Rosa, CA 95407
PHONE: 866-717-2537
metersupport@pacesupply.com
www.pacesupply.com

CREATED DATE: February 13, 2025
QUOTED BY: Kathy Richards
REQUESTED BY: Chris O'Flinn
PHONE: 209-840-3063
EMAIL: chrisoflinn@angelscamp.gov

BILL TO: City of Angels
PO box 667
Angels Camp, CA 95222

SHIP TO: City of Angels
3000 Centennial Ln.
Angels Camp, CA 95222

Subject to review: 5/31/2025

CONTACT	PROPOSAL SUBJECT	SHIPPING TERMS	PAYMENT TERMS
Kathy Richards 707-981-3940 cell krichards@pacesupply.com	Badger ORION Mobile reading system	Prepay/No Charge For Shipments > \$35,000 FCA Factory/Warehouse	Net 30 days

QTY	PRODUCT DESCRIPTION	UNIT PRICE	AMOUNT
	Getting Started with BEACON SaaS Mobile program #ORI-MP-02238-EN, Price Code H		
	1. One time setup and training		
1	BEACON Engagement Fee	\$ 5,000.00	\$ 5,000.00
1	*less 65% promotional program discount	\$ (3,250.00)	\$ (3,250.00)
1	#66220-201, Billing Integration	\$ 4,410.00	\$ 4,410.00
1	*less 65% promotional program discount	\$ (2,866.50)	\$ (2,866.50)
1	Training #69328-302, BEACON AMA for Mobile Solutions, 2-days onsite	\$ 5,425.00	\$ 5,425.00
	2. year 1 License & hosting fees		
12	#68886-501 Mobile Read Module Read License	\$ 1,224.00	\$ 14,688.00
24	#68886-502 Mobile Read Module User Login	\$ 768.00	\$ 18,432.00
21600	#68886-301 Mobile Hosting fees (1800 services x 12 months)	\$ 0.12	\$ 2,592.00
-1	*less 65% promotional program discount	\$ 12,499.20	\$ (12,499.20)
	3. Hardware		
2	#100-2755 ME Mobile Transceiver Kit	\$ 5,010.00	\$ 10,020.00
1	#68468-001 Programming Kit, HR-E LCD	\$ 335.00	\$ 335.00



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QTY	PRODUCT DESCRIPTION	UNIT PRICE	AMOUNT
	4. Meters & Endpoints		
956	#101-2202 5/8"x3/4" Model 25, bronze w/brz bottom, HR-E LCD encoder register, FT3, 5' TT	\$ 195.00	\$ 186,420.00
956	ORION ME, 8" TT connector, under lid mounting kit #BAM1002105	\$ 146.00	\$ 139,576.00
956	12" Fiberglass rod, #BAMSP0093112	\$ 2.00	\$ 1,912.00
SUBTOTAL			\$ 370,194.30
SALES TAX			\$ 29,598.01
FREIGHT			Freight allowed
TOTAL			\$ 399,792.31

Sales Tax: 8.75% Calaveras County
*sales tax charged at rate in effect at time of order, point of delivery
Est. Lead Time: To be provided at time of order.

Notes and Assumptions:

If applicable, sales tax and freight, if included on the proposal, is an estimate and will be recalculated based on rates and tax status in effect at time of invoicing.

Actual lead time to be provided at time of order

Due to continuous improvements and redesign of Badger Meter products and technology solutions, we reserve the right to provide our newest product solutions as an alternative to the proposed products provided they are in conformance with the requirements of the specifications and do not exceed the prices quoted.

THANK YOU FOR YOUR BUSINESS!!

Terms and conditions of sale are available at <https://pacesupply.com/TermsAndConditionsofSale>