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Jacob Carter; Digitally signed by
UGCert (Sales Jacob Carter;
& CRM), CISP, UGCert (Sales &
CPSP, CDMP, CRM), CISP, CPSP,
PCM, SMM CDMP, PCM, SMM
Date: 2023.06.22
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Q-479989-45099.621HG

Issued: 06/22/2023

Quote Expiration: 06/30/2023

Estimated Contract Start Date: 08/01/2023

Account Number: 178151

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Delivery;Invoice-200 Monte Verda St 200 Monte Verda St Angels Camp, CA 95222-9260 USA	Angels Camp Police Dept. - CA PO Box 459 Angels Camp CA 95222-0459 USA Email: 94-6000292	Daniel Birt Phone: Email: dbirt@axon.com Fax:	Scott Ellis Phone: (209) 736-2567 Email: scottellis@angelscamp.gov Fax: (757) 242-9039

Quote Summary

Program Length	60 Months
TOTAL COST	\$129,011.93
ESTIMATED TOTAL W/ TAX	\$133,106.01

Discount Summary

Average Savings Per Year	\$4,123.56
TOTAL SAVINGS	\$20,617.82

Payment Summary

Date	Subtotal	Tax	Total
Jul 2023	\$25,528.09	\$776.05	\$26,304.14
Aug 2023	\$1,370.84	\$213.90	\$1,584.74
Jul 2024	\$25,528.25	\$776.05	\$26,304.30
Jul 2025	\$25,528.25	\$776.05	\$26,304.30
Jul 2026	\$25,528.25	\$776.05	\$26,304.30
Jul 2027	\$25,528.25	\$775.98	\$26,304.23
Total	\$129,011.93	\$4,094.08	\$133,106.01

Quote Unbundled Price:	\$149,629.75
Quote List Price:	\$130,631.35
Quote Subtotal:	\$129,011.93

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$1,389.16)	(\$1,389.16)	\$0.00	(\$1,389.16)
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$2,760.00	\$2,760.00	\$213.90	\$2,973.90
OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	8	60	\$287.65	\$248.07	\$244.74	\$117,475.20	\$3,288.78	\$120,763.98
A la Carte Hardware									
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1			\$855.25	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$127.02	\$1,765.92
AB3C	AB3 Camera Bundle	8			\$749.00	\$749.00	\$5,992.00	\$464.38	\$6,456.38
A la Carte Software									
ProLicense	Pro License Bundle	1	60		\$42.91	\$42.25	\$2,534.99	\$0.00	\$2,534.99
A la Carte Services									
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1			\$495.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$129,011.93	\$4,094.08	\$133,106.01

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	9	07/01/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	9	07/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	8	07/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	07/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	07/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	8	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20018	TASER BATTERY PACK, TACTICAL	9	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	3	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20068	TASER 7 HOLSTER - SAFARILAND, LEFT HAND	5	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	24	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	24	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	16	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	16	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	16	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	74200	TASER 6-BAY DOCK AND CORE	1	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	75015	SIGNAL SIDEARM KIT	8	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	07/01/2023
A la Carte	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	07/01/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	07/01/2024
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	07/01/2024
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	07/01/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	07/01/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	16	07/01/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	16	07/01/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73309	AXON CAMERA REFRESH ONE	8	01/01/2026
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	01/01/2026
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	07/01/2026
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	07/01/2026
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	07/01/2027
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	07/01/2027
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73310	AXON CAMERA REFRESH TWO	8	07/01/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	07/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	1	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73478	REDACTION ASSISTANT USER LICENSE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73618	AXON COMMUNITY REQUEST+ LICENSE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73638	STANDARDS ACCESS LICENSE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73680	RESPOND DEVICE PLUS LICENSE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73682	AUTO TAGGING LICENSE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	80	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73739	PERFORMANCE LICENSE	8	08/01/2023	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73746	PROFESSIONAL EVIDENCE.COM LICENSE	8	08/01/2023	07/31/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	3	08/01/2023	07/31/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	08/01/2023	07/31/2028

Services

Bundle	Item	Description	QTY
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	8
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	8
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
A la Carte	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80374	EXT WARRANTY, TASER 7 BATTERY PACK	9	07/01/2024	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80395	EXT WARRANTY, TASER 7 HANDLE	8	07/01/2024	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	07/01/2024	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80464	EXT WARRANTY, CAMERA (TAP)	8	07/01/2024	07/31/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	07/01/2024	07/31/2028

Payment Details

Jul 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$0.00	\$0.00	\$0.00
Year 1	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 1	AB3C	AB3 Camera Bundle	8	\$1,198.39	\$92.88	\$1,291.27
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$327.78	\$25.40	\$353.18
Year 1	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	8	\$23,494.92	\$657.77	\$24,152.69
Year 1	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
Total				\$25,528.09	\$776.05	\$26,304.14

Aug 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	\$2,760.00	\$213.90	\$2,973.90
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,389.16)	\$0.00	(\$1,389.16)
Total				\$1,370.84	\$213.90	\$1,584.74

Jul 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$0.00	\$0.00	\$0.00
Year 2	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 2	AB3C	AB3 Camera Bundle	8	\$1,198.40	\$92.88	\$1,291.28
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$327.78	\$25.40	\$353.18
Year 2	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	8	\$23,495.07	\$657.77	\$24,152.84
Year 2	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
Total				\$25,528.25	\$776.05	\$26,304.30

Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$0.00	\$0.00	\$0.00
Year 3	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 3	AB3C	AB3 Camera Bundle	8	\$1,198.40	\$92.88	\$1,291.28
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$327.78	\$25.40	\$353.18
Year 3	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	8	\$23,495.07	\$657.77	\$24,152.84
Year 3	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
Total				\$25,528.25	\$776.05	\$26,304.30

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$0.00	\$0.00	\$0.00
Year 4	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 4	AB3C	AB3 Camera Bundle	8	\$1,198.40	\$92.88	\$1,291.28

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$327.78	\$25.40	\$353.18
Year 4	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	8	\$23,495.07	\$657.77	\$24,152.84
Year 4	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
Total				\$25,528.25	\$776.05	\$26,304.30

Jul 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$0.00	\$0.00	\$0.00
Year 5	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 5	AB3C	AB3 Camera Bundle	8	\$1,198.40	\$92.86	\$1,291.26
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$327.78	\$25.42	\$353.20
Year 5	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	8	\$23,495.07	\$657.70	\$24,152.77
Year 5	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
Total				\$25,528.25	\$775.98	\$26,304.23

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract #00022839 and #00026914 (originated via Q-212296, Q-208639) and is terminating that contract upon the new license start date (8/1/2023) of this quote. The parties agree that Axon is charging a debit of \$1,370.84. This is based on a ship date range of 7/1/2023-7/15/2023, resulting in a 8/1/2023 license date. Any change in this date and resulting license start date will result in modification of this value which may result in additional fees due to or from Axon.

Signature

Date Signed

6/22/2023

Heather Guin

Digitally signed by
Heather Guin
Date: 2023.06.22 09:58:46
-05'00'

