Mass Notification Scorecard

	OnSolve Code Red	Genasys
Scorecard 1	4.68	4.8
Scorecard 2	3.3	3.69
Scorecard 3	4.89	4.88
Scorecard 4	3.34	3.66
Totals	16.21	17.03

MASS NOTIFICATION SCORECARD

CRITERIA CHECKLIST

Scores Available from 1-5.

1. Adherence to RFP Instructions	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Timeliness	5	5	0	Arrived by deadline receives all points
Completeness	5	5	0	Completed sections in same order as RFP receives all points
Overall Quality & Level of Professionalism	5	5	0	Technically compliant and attractive receives all points
Overall Response	5	5	0	Overall quality very high receives all points
Average Score	**5**	**5**	**0**	
2. Company Information	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Organizational Structure	1	1	0	Explained structure and org chart receives all points
Experience with Similar Companies	5	5	0	Proof of similar sized and focused companies experience receives all points
Service Department	3	4	0	Service department 24/7 with appropriate language capability receives all points
References	5	4	0	Positive references from provided (checked) receives all points
Average Score	**4**	**4**	**0**	
3. Project Understanding	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Overall Comprehension of Project Objectives	5	5	0	Written section shows comprehension
Understanding of the Business Requirements	5	5	0	Written section shows comprehension
Understanding of the Business Vision	5	5	0	Written section shows comprehension
Average Score	**5**	**5**	**0**	
4. Requirements	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Completeness of Vendor Response	5	5	0	Response if fully technically compliant
Vendor Ability to Meet Requirements	5	5	0	Vendor details ability to meet requirements
Average Score	**5**	**5**	**0**	
5. Product Viability & History	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Technology Is Sustainable	5	5	0	Track record of product history
Product Development Life-Cycle	4	5	0	Life-cycle is realistic for product updates
Average Score	**5**	**5**	**0**	
6. Terms & Conditions	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Terms & Conditions	4	5	0	Terms & conditions favorable
Purchase Agreement Details	4	5	0	Outlines purchase details

Average Score	4	5	0	
7. Vendor Software Demonstration	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Solution Is Integrated	5	5	0	Fully integrated solution receives full points
Aligns with Emergency Management Objectives	5	5	0	
Third-Party Products Shown	0	0	0	
Ease of Use	5	5	0	Ease of launching mass notifications and creating pre-planned messages
System Performance	5	5	0	
Flow & Simplicity	5	5	0	
System Ability To Handle Requirements	5	5	0	
Flexibility, Tailorability, Extensibility	5	5	0	
Ability to Answer Questions	4	5	0	
Application Robustness	5	5	0	Ability to easily access the notification data base with subscribers information
Average Score	**4**	**5**	**0**	
8. Fee Summary	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
License Fees	4	5	0	
Maintenance Fees	5	5	0	
Purchase Timeline	5	5	0	
Licensing Period	4	5	0	
Other Fees	5	5	0	
Average Score	**5**	**5**	**0**	

*Change weights based on company requirements. Total score should = 1.00

CRITERIA SCORES	WEIGHT	Onsolve (Code Red)	Genasys		NOTES
1. Adherence to RFP Instructions	0.05	0.25	0.25	0.00	
2. Company Information	0.05	0.18	0.18	0.00	
3. Project Understanding	0.20	1.00	1.00	0.00	
4. Requirements	0.30	1.50	1.50	0.00	
5. Product Viability & History	0.05	0.23	0.25	0.00	
6. Terms & Conditions	0.05	0.20	0.25	0.00	
7. Vendor Demonstration	0.25	1.10	1.13	0.00	
8. Fee Summary	0.05	0.23	0.25	0.00	
Total Score	**1.00**	**4.68**	**4.80**	**0.00**	

MASS NOTIFICATION SCORECARD

CRITERIA CHECKLIST

Scores Available from 1-5.

1. Adherence to RFP Instructions	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Timeliness	5	5	0	Arrived by deadline receives all points
Completeness	5	5	0	Completed sections in same order as RFP receives all points
Overall Quality & Level of Professionalism	5	5	0	Technically compliant and attractive receives all points
Overall Response	5	5	0	Overall quality very high receives all points
Average Score	**5**	**5**	**0**	
2. Company Information	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Organizational Structure	0	0	0	Explained structure and org chart receives all points Did we ask for this in the RFQ?
Experience with Similar Companies	5	5	0	Proof of similar sized and focused companies experience receives all points
Service Department	5	5	0	Service department 24/7 with appropriate language capability receives all points
References	3	5	0	Positive references from provided (checked) receives all points
Average Score	**3**	**4**	**0**	
3. Project Understanding	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Overall Comprehension of Project Objectives	5	5	0	Written section shows comprehension
Understanding of the Business Requirements	5	5	0	Written section shows comprehension
Understanding of the Business Vision	5	5	0	Written section shows comprehension
Average Score	**5**	**5**	**0**	
4. Requirements	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Completeness of Vendor Response	5	5	0	Response if fully technically compliant
Vendor Ability to Meet Requirements	3	5	0	Vendor details ability to meet requirements
Average Score	**4**	**5**	**0**	
5. Product Viability & History	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Technology Is Sustainable	5	5	0	Track record of product history
Product Development Life-Cycle	5	5	0	Life-cycle is realistic for product updates
Average Score	**5**	**5**	**0**	
6. Terms & Conditions	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Terms & Conditions	5	5	0	Terms & conditions favorable
Purchase Agreement Details	5	5	0	Outlines purchase details

Average Score	5	5	0	
7. Vendor Software Demonstration	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Solution Is Integrated	0	0	0	Fully integrated solution receives full points
Aligns with Emergency Management Objectives	0	0	0	
Third-Party Products Shown	0	0	0	
Ease of Use	0	0	0	Ease of launching mass notifications and creating pre-planned messages
System Performance	0	0	0	
Flow & Simplicity	0	0	0	
System Ability To Handle Requirements	0	0	0	
Flexibility, Tailorability, Extensibility	0	0	0	
Ability to Answer Questions	0	0	0	
Application Robustness	0	0	0	Ability to easily access the notification data base with subscribers information
Average Score	**0**	**0**	**0**	
8. Fee Summary	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
License Fees	3	5	0	Included in annual fee
Maintenance Fees	3	5	0	Included in annual fee
Purchase Timeline	5	5	0	
Licensing Period	3	5	0	
Other Fees	5	5	0	
Average Score	**4**	**5**	**0**	

*Change weights based on company requirements. Total score should = 1.00

CRITERIA SCORES	WEIGHT	Onsolve (Code Red)	Genasys		NOTES
1. Adherence to RFP Instructions	0.05	0.25	0.25	0.00	
2. Company Information	0.05	0.16	0.19	0.00	
3. Project Understanding	0.20	1.00	1.00	0.00	
4. Requirements	0.30	1.20	1.50	0.00	
5. Product Viability & History	0.05	0.25	0.25	0.00	
6. Terms & Conditions	0.05	0.25	0.25	0.00	
7. Vendor Demonstration	0.25	0.00	0.00	0.00	
8. Fee Summary	0.05	0.19	0.25	0.00	
Total Score	**1.00**	**3.30**	**3.69**	**0.00**	

MASS NOTIFICATION SCORECARD

CRITERIA CHECKLIST

Scores Available from 1-5.

1. Adherence to RFP Instructions	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Timeliness	5	5	0	Arrived by deadline receives all points
Completeness	5	0	0	Completed sections in same order as RFP receives all points
Overall Quality & Level of Professionalism	5	5	0	Technically compliant and attractive receives all points
Overall Response	5	0	0	Overall quality very high receives all points
Average Score	**5**	**3**	**0**	
2. Company Information	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Organizational Structure	5	5	0	Explained structure and org chart receives all points
Experience with Similar Companies	5	5	0	Proof of similar sized and focused companies experience receives all points
Service Department	5	5	0	Service department 24/7 with appropriate language capability receives all points
References	4	5	0	Positive references from provided (checked) receives all points - Code Red reference would not go with them again because of pricing
Average Score	**5**	**5**	**0**	
3. Project Understanding	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Overall Comprehension of Project Objectives	5	5	0	Written section shows comprehension
Understanding of the Business Requirements	5	5	0	Written section shows comprehension
Understanding of the Business Vision	5	5	0	Written section shows comprehension
Average Score	**5**	**5**	**0**	
4. Requirements	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Completeness of Vendor Response	5	5	0	Response if fully technically compliant
Vendor Ability to Meet Requirements	5	5	0	Vendor details ability to meet requirements
Average Score	**5**	**5**	**0**	
5. Product Viability & History	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Technology Is Sustainable	5	5	0	Track record of product history
Product Development Life-Cycle	5	5	0	Life-cycle is realistic for product updates
Average Score	**5**	**5**	**0**	
6. Terms & Conditions	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Terms & Conditions	5	5	0	Terms & conditions favorable
Purchase Agreement Details	5	5	0	Outlines purchase details

Average Score	5	5	0	
7. Vendor Software Demonstration	Onsolve (Code Red)	Genasys		**BASIS FOR SCORE**
Solution Is Integrated	5	5	0	Fully integrated solution receives full points
Aligns with Emergency Management Objectives	5	5	0	
Third-Party Products Shown	5	5	0	
Ease of Use	4	5	0	Ease of launching mass notifications and creating pre-planned messages (One reference stated that Code Red was sketchy with e-mail.)
System Performance	5	5	0	
Flow & Simplicity	5	5	0	
System Ability To Handle Requirements	5	5	0	
Flexibility, Tailorability, Extensibility	5	5	0	
Ability to Answer Questions	5	5	0	
Application Robustness	5	5	0	Ability to easily access the notification data base with subscribers information
Average Score	5	5	0	
8. Fee Summary	Onsolve (Code Red)	Genasys		**BASIS FOR SCORE**
License Fees	3	5	0	Genasys is much cheaper and is locked in for 5 years, but will increase after 5th yr.
Maintenance Fees	3	5	0	
Purchase Timeline	4	5	0	
Licensing Period	4	5	0	
Other Fees	4	5	0	
Average Score	4	5	0	

*Change weights based on company requirements. Total score should = 1.00

CRITERIA SCORES	WEIGHT	Onsolve (Code Red)	Genasys		NOTES
1. Adherence to RFP Instructions	0.05	0.25	0.13	0.00	
2. Company Information	0.05	0.24	0.25	0.00	
3. Project Understanding	0.20	1.00	1.00	0.00	
4. Requirements	0.30	1.50	1.50	0.00	
5. Product Viability & History	0.05	0.25	0.25	0.00	
6. Terms & Conditions	0.05	0.25	0.25	0.00	
7. Vendor Demonstration	0.25	1.23	1.25	0.00	
8. Fee Summary	0.05	0.18	0.25	0.00	
Total Score	1.00	**4.89**	**4.88**	**0.00**	

MASS NOTIFICATION SCORECARD

CRITERIA CHECKLIST

Scores Available from 1-5.

1. Adherence to RFP Instructions	Onsolve (Code Red)	Genasys		BASIS FOR SCORE
Timeliness	3	3	0	Arrived by deadline receives all points
Completeness	3	3	0	Completed sections in same order as RFP receives all points
Overall Quality & Level of Professionalism	3	4	0	Technically compliant and attractive receives all points
Overall Response	3	3	0	Overall quality very high receives all points
Average Score	**3**	**3**	**0**	
2. Company Information	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Organizational Structure	4	4	0	Explained structure and org chart receives all points
Experience with Similar Companies	3	4	0	Proof of similar sized and focused companies experience receives all points
Service Department	4	4	0	Service department 24/7 with appropriate language capability receives all points
References	4	4	0	Positive references from provided (checked) receives all points
Average Score	**4**	**4**	**0**	
3. Project Understanding	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Overall Comprehension of Project Objectives	3	4	0	Written section shows comprehension
Understanding of the Business Requirements	3	4	0	Written section shows comprehension
Understanding of the Business Vision	3	4	0	Written section shows comprehension
Average Score	**3**	**4**	**0**	
4. Requirements	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Completeness of Vendor Response	4	4	0	Response if fully technically compliant
Vendor Ability to Meet Requirements	4	4	0	Vendor details ability to meet requirements
Average Score	**4**	**4**	**0**	
5. Product Viability & History	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Technology Is Sustainable	3	4	0	Track record of product history
Product Development Life-Cycle	3	3	0	Life-cycle is realistic for product updates
Average Score	**3**	**4**	**0**	
6. Terms & Conditions	**Onsolve (Code Red)**	**Genasys**		**BASIS FOR SCORE**
Terms & Conditions	3	3	0	Terms & conditions favorable
Purchase Agreement Details	3	3	0	Outlines purchase details

	Average Score	3	3	0	
7. Vendor Software Demonstration	**Onsolve (Code Red)**	**Genasys**			**BASIS FOR SCORE**
Solution Is Integrated	3	4	0	Fully integrated solution receives full points
Aligns with Emergency Management Objectives	3	3	0	
Third-Party Products Shown	3	3	0	
Ease of Use	3	4	0	Ease of launching mass notifications and creating pre-planned messages
System Performance	3	3	0	
Flow & Simplicity	3	3	0	
System Ability To Handle Requirements	3	3	0	
Flexibility, Tailorability, Extensibility	3	4	0	
Ability to Answer Questions	3	3	0	
Application Robustness	3	3	0	Ability to easily access the notification data base with subscribers information
Average Score	**3**	**3**	**0**	
8. Fee Summary	**Onsolve (Code Red)**	**Genasys**			**BASIS FOR SCORE**
License Fees	3	3	0	Included in annual fee
Maintenance Fees	3	3	0	Included in annual fee
Purchase Timeline	3	3	0	
Licensing Period	3	3	0	
Other Fees	3	3	0	
Average Score	**3**	**3**	**0**	

*Change weights based on company requirements. Total score should = 1.00

CRITERIA SCORES	WEIGHT	Onsolve (Code Red)	Genasys		NOTES
1. Adherence to RFP Instructions	0.05	0.15	0.16	0.00	
2. Company Information	0.05	0.19	0.20	0.00	
3. Project Understanding	0.20	0.60	0.80	0.00	
4. Requirements	0.30	1.20	1.20	0.00	
5. Product Viability & History	0.05	0.15	0.18	0.00	
6. Terms & Conditions	0.05	0.15	0.15	0.00	
7. Vendor Demonstration	0.25	0.75	0.83	0.00	
8. Fee Summary	0.05	0.15	0.15	0.00	
Total Score	1.00	**3.34**	**3.66**	**0.00**	