


Dell APEX Cloud + Angleton, TX


APEX as-a-Service Portfolio

DELLTechnologies

APEX Sizing Logic (APC) – What do I need?

CPU		
Peak CPU	Net CPU	Cores
 28 GHz	152.6 GHz	68

Capacity		
Used	Free	Total
 5.24 TB	11.86 TB	17.10 TB

Memory	
Peak Memory Usage	Total Memory
 142.47 GB	267.99 GB

Based on LiveOptics + Buffer	
Recommended Cores	31
Recommended Storage (TB)	7
Recommended Memory (GB)	299

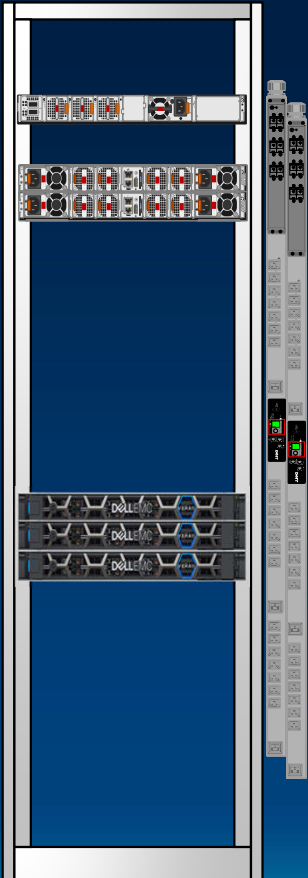
Includes N+1 w/ 20% CPU, 30% Storage and 20% Memory Buffers

APEX Private Cloud

- **APC: G - 16**
- **APC: 48** instances (cores) | **384 GB** total memory | 69TB storage raw (No DD/C, FTT1 R1 = **~23TB**)
 - **Total of 3 nodes**

Dell Integrated Rack

Front Elevation (42U)



15G

✓ Solution:

- ✓ All Flash G16AF2 ICBs VxRail Nodes
- ✓ 3 Nodes: 48 Cores (Ghz), 384 GB Memory, 69 TB RAW Storage, No DD/C, FTT1 R1 = ~23TB)
- ✓ What is included: 2x TOR Switches, 1x Mgmt Switch, VxRail, 4x Mgmt Servers, PDU


✓ Pricing:

- ✓ Monthly Option: \$6,543
- ✓ 36 Month Contract: \$235,550

What You're Getting

- ✓ Based on VxRail – The #1 HCI Solution on the Market
- ✓ Fully configured rack is shipped from Dell facilities to on-site or Colo
- ✓ 28 Day Service Level Objective on Initial Install, ~5-14 Day on Upgrades
- ✓ Customer Success Manager
- ✓ 24x7 ProSupport Plus 4 HR Mission Critical Support
- ✓ Software installation/deployment occurs on-site
- ✓ Dell Provided VMware vSAN Enterprise & vSphere Enterprise Plus 7.x
- ✓ Make life easier with single click lifecycle management, bi-annual upgrades, and Dell-Driven tech refreshes
- ✓ Expand to up to 27 Nodes
- ✓ Cloud IQ – AIOps, Insight & Monitoring

APC List Pricing (APC) – What does it cost?

Cluster-1 

Instance type	Instances per host	Instance Quantity
General purpose	16	48
Storage type	Storage Performance	Storage capacity
vSAN	Balanced	69 TB

Total

Total nodes/height	Total sockets (CPU)	Total power requirements
3/3U	3	2397W

**Includes vSphere/vSAN 7.x licensing.
Includes Dell Integrated Rack.
Includes 3-year subscription.**

Cost summary

Currency
USD

Description	Amount
Monthly total	\$6,543.05
Total contract value	\$235,549.80
Subtotal	\$235,549.80
Tax	\$19,432.85
Non-Taxable	\$0.00
Taxable	\$235,549.80
Estimated total*	\$254,982.65

Prices displayed here are estimates and may not include all taxes or other applicable charges. The prices shown are subject to change. This is not an offer to sell at the estimated price.

Payment options	
(Excludes taxes)	
Monthly	\$6,543.05
Annually	\$78,516.60
Full term	\$235,549.80

The logo for Dell Technologies, featuring the word "DELL" in a stylized font where the "E" is composed of three horizontal bars, followed by the word "Technologies" in a sans-serif font.