Schneider Flectric



Debra Jones Sr. Energy Solutions Specialist



Nathan Theaux Project Development Manager "We chose Schneider Electric as our partner because we felt that <u>no one came anywhere</u> <u>close to better understanding</u> <u>our true needs and priorities</u>. They were able to address so much more than just saving energy, and truly captured our vision and passion for the community. The incredible Schneider team has not only become an extension of our staff, but are treated like family in Sierra Vista."

Victoria Yarbrough Assistant City Manager City of Sierra Vista

600



2. Professional Experience Related to Similar Projects



Background Experience and Qualifications

2

- <u>#1 Ranked ESCO and Energy-as-a-Service Provider</u> by global industry research firm, Guidehouse Insights
- Nationally, our team has <u>delivered 900+ energy savings projects</u> (totaling over \$3 billion in contract value) over the last 30 years
- In Texas, our team has experience working together to develop and implement over \$226 million in municipal projects

Energy Savings Performance Contract Services Finalist Presentation I October 25, 2022



"Schneider Electric has been <u>one of the best firms</u> we have worked with for years. Throughout the process, the entire team performed in a manner that has been very customer centric."

Gilberto Lopez General Services Program Manager City of Houston



Guidehou

3. List of projects your company has done in the last 5 years

Schneider Electric has been in business since 1836, providing analysis, design, implementation, and installation of energy water, and wastewater efficiency and conservation measures since 1992.

- Performed multiple *municipal* projects of similar size and scope over the past five (5) years, including:
- City of Overland Park, KS

- Travis County, TX
- City of Sierra Vista, CA

- City of Simi Valley, CA
- Morgan County, GA
- City of Fort Scott, KS
- Norton County, KS
- Wilson County, KS
- City of Abilene, TX

- Hale County Commission, AL

- City of Del Rio, TX
- City of Raymondville, TX

- Webb County, TX

- Nolan County, TX
- City of Sweetwater, TX

- Willingboro Municipal Water Authority, NJ
- Macon-Bibb County, GA
- Bullock County Commission, AL
- Los Angeles County, LA
- City of Alamo, TX
- Jim Hogg County Water District, TX
- City of Clute, TX

- City of Jersey City, NJ
- Town Of Secaucus, NJ

"We selected Schneider Electric after an extensive, nationwide vetting process. I commend Schneider Electric for taking the time to understand and working within the County's culture and organization processes to make this project a success. My experience with Schneider Electric has shown that this trusted partner will not only meet, but will exceed all expectations. They show what can be achieved when we work together for a common vision."

John Clark

Facilities Management Assistant Director Dallas County

Energy Savings Performance Contract Services Finalist Presentation I October 25, 2022

3

Thank You City of Angleton

Life Is On Schneider

www.se.com/us/enable