



AGENDA ITEM SUMMARY FORM

MEETING DATE: April 26, 2022

PREPARED BY: Colleen Martin

AGENDA CONTENT: The discussion and possible action on the Enterprise rental fleet program.

AGENDA ITEM SECTION: Regular Agenda

BUDGETED AMOUNT: In Budget

FUNDS REQUESTED: \$373,430; In Budget

FUND: 01-556-514

EXECUTIVE SUMMARY:

In September 2020, the city began a partnership with Enterprise to replace older fleet vehicles with new vehicles, the program includes a maintenance agreement for most city vehicles, as well as GeoTabs for GPS tracking and related risk management for each vehicle.

In February of 2021, the first lease vehicle was received, followed by an additional 34 vehicles, which were placed in the following departments: 1 Animal Services, 3 Development Services, 8 Parks and Recreation including a bus, 15 Public Works including a street sweeper, and 5 Police vehicles including a vehicle for the Chief. This decreased the city's average fleet age by 20%. During the same period, Enterprise auctioned 23 vehicles on behalf of the city which produced an estimated buyout of \$204,820, and a profit after the monthly lease cost of \$83,576.

In FY23, the city is looking to add 25 additional vehicles through the Enterprise program which will be placed in the following departments: Animal Control- 1, Parks and Rec-2, Police-5, Development Services-3, IT-1, Fire-4, and Public Works-9 (some of these are specialized vehicles that may require a longer time to receive.)

In 2023, we will trade one vehicle for each vehicle requested through the lease program, and future savings will be recognized approximately 1 year from the date of delivery; delivery is expected in December 2022/January 2023. The estimated cost of the 25 vehicles is \$373,430.00

RECOMMENDATION:

Staff recommends the continuation of the Enterprise program with the addition of 25 vehicles to be ordered by the manufacturer timeline of May 2022, in order to receive the vehicles by the estimated time of December 2022/January 2023.