



MILE AFTER MILESM

**Turnkey Leasing
Solution**

Proposal For the

City of Angleton



As an alternative to the traditional equipment acquisition model, we offer a turnkey “cradle to grave” equipment acquisition and operation solution that achieves the best of both worlds.....high productivity and low cost of ownership and operation. We call this program **Mile After Mile™**.

We are pleased to offer our proposal based on the Elgin Broom Badger – four wheel regenerative air sweeper. Elgin is the North American market leader, offering the highest quality sweepers on the market.

This is what this program offers:

- Equipment built to City of Angleton’s specifications and requirements.
- A four (4) year bumper-to-bumper warranty for the sweeper
- All repairs & maintenance included (except broom replacement)
- Guaranteed minimum 95% equipment availability supported by free of charge loaner equipment in the event of protracted downtime.

This again is designed to offer a low, fixed cost of operation and a correspondingly high level of equipment availability. This yields a lower cost of ownership per productive hour which we’ll explain later in this proposal.

This program is offered for a four (4) year term with a guaranteed future trade-in value from Kinloch Equipment & Supply offered to be exercised at the Angleton’s sole discretion.

AQUISTION DETAILS

Model	Elgin Regen X Street Sweepers
Debris Body Capacity	8 Cubic Yards
Water Tank Capacity	265 Gallons
Debris Collection System	Regenerative Air
Sweeping path width	144”
Capital Cost (Does not include MaM Program)	\$313,059.00
Mile After Mile™ Program	
Four (4) Year Bumper to Bumper Warranty	Included
Four (4) Year Repair & Maintenance Agreement	Included
Free Loaner Equipment	Included
Payment Schedule	
Forty Eight (48) Monthly Payments of	\$6,114.71 ea

Purchase Option

Upon the conclusion of the four (4) year lease term, City of Angleton has first option to purchase this equipment for \$156,129.00 per unit. Angleton is also offered a trade-in value of \$156,129.00 per unit provided full compliance of all terms and conditions outlined in the Mile After Mile Program Agreement, and Angleton purchases a similar replacement product from Kinloch Equipment & Supply.

COST PER PRODUCTIVE HOUR

Assumptions:

- 8 hours in a normal single shift workday.
- 52 weeks in a year equals 2,080 normal work hours.
- ~10 days per year (80 hours) of Federal holidays.
- Net 2,000 normal work hours per year
- Minimum of 95% guaranteed equipment availability

Payment Frequency	Cost Per Productive Hour
Monthly	\$36.69

- This is a proposal only and is not commitment to finance. This proposal is subject to credit review, approval and proper execution of mutually acceptable documentation issued by proposing lender.
- This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- Lessee's total amount of tax-exempt debt to be issued in this calendar year will not exceed the \$10,000,000 limit.