



Heil of Texas

5900 Wheeler St.
Houston Tx, 77023
713-923-7600



PLATINUM MILE GUARD

*Built for Public Service.
Backed by Peace of Mind.*

Proposal for The City of Angleton, Texas



Houston
5900 Wheeler St.
Houston TX, 77023

San Antonio
503 Pop Gun
San Antonio TX, 78219

Dallas
1440 South Loop 12
Irving TX, 75060

El Paso
9545 Plaza Circle
El Paso TX, 79927



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As an alternative to the traditional equipment purchasing process, we are offering this proposal on our Platinum Mile Guard program. This program will allow a more turnkey, maintenance included option that will provide equipment to the city at the lowest possible cost of ownership.

This proposal offers our **Schwarze A4 Regenerative Air Street Sweeper**. This machine is designed to safely sweep Streets, Parking lots, Curb and Gutter which will keep hazardous particles out of the local waterways and storm drains and keep your city looking beautiful. Some key features are.

- 4.5 Cu Yard Non-Cdl Street sweeper
- Centrifugal Dust Separator
- Schwarze Exclusive "Sweep in Reverse" head.
- Closed face turbine 10 curved blade fan

Additionally, this program offers.

- New, Unused equipment built to customer specification.
- A (4) year bumper-to-bumper warranty for entire unit.
- All repairs & maintenance included (with specified exceptions)
- Guaranteed equipment availability is provided by loaned equipment free of charge in the event of prolonged downtime (as defined in the contract).

This offers a low, fixed cost of operation and a high level of equipment availability. This yields a lower cost of ownership per hour, which is explained on page 3 of this proposal.

This proposal is offered as a 4-year lease with your choice of monthly or annual payments, a balloon payment at the end of the term with a guaranteed repurchase amount from Heil of Texas equivalent to the amount of the balloon payment resulting in zero out of pocket to the City of Angleton.

Purchase Options

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Model	Schwarze A4
Debris Hopper Capacity	4.5 Cubic Yard
Water Tank Capacity	130 Gallons

Platinum Mile Guard	
4-year bumper to bumper warranty	Included in Payment
4-year Repair & Maintenance Agreement	Included in Payment
Loaner equipment program	Included in Payment

Payment Schedule	
Four (4) Annual Payments	\$75,101.42
OR	
Forty-Eight (48) Monthly Payments	\$6,422.21
Purchase Option	
Upon Conclusion of the 4-year lease term, the City of Angleton has the first option to purchase this equipment for \$54,022.40. The City is under no obligations to exercise this option and can opt to return the equipment to Heil of Texas with no further financial obligation.	

Cost Per Hour

Assumptions:

- 8 Hours in a normal single shift workday
- 52 weeks in a year equals 2080 normal work hours.
- -10 Days per year (80 Hours) for federal holidays.
- Net 2,000 normal work hours per year or 8,000 total hours over 4 years program term.
- Minimum of 95% equipment availability equates to a minimum of 7,600 available hours of use over the 4-year term.

Payment frequency	Cost per productive hour
Annual	\$36.58
Monthly	\$37.15

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