



Assisting Communities
With Their I.S.O. Rating

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City of Angleton
C/O Mr. Adolph Sembera
Asst. Fire Chief
221 N. Chenango St.
Angleton, TX 77515

Dear Mr. Chief Sembera:

This introductory letter explains the 3 proposals presented within this packet. The key to my service is that when I perform a Grading Summary and provide the community a List of Suggested Improvements (Phase I), a great deal of the information required to fill out the Pre-Survey Packet will be assimilated at that time. Therefore, when I fill out the Pre-Survey Packet (Phase II) it is obviously less time consuming than if I had not performed the Grading Summary and corresponding List of Suggested Improvements. The same holds true for assisting the community when the I.S.O. Field Representative visits and performs his field survey (Phase III). If I have filled out his Pre-Survey Packet then I am familiar with the infrastructure of the community as it pertains to the I.S.O. rating. This makes it less time consuming when transferring the information to the field representative. It is for this reason that each phase is contingent upon the one which preceded it.

The total cost to the City of Angleton to complete **only** the Grading Summary with the corresponding List of Suggested Improvements for areas afforded fire hydrant protection will not exceed **\$20,000**, and will require 1 site visit. The total cost to the City of Angleton to complete all 3 projects, for the areas afforded fire hydrant protection, will not exceed **\$38,000 (this total being contingent upon completing all 3 phases)**. *The total for all 3 projects does not include additional site visits such as City Council presentations or workshops.* 3 site visits will be required and only 3 site visits are within the scope of this proposal. The price for completing the Pre-Survey Packet (Phase II) and assisting with the transfer of information to the I.S.O. Field Representative (Phase III) is contingent upon the initial phase (Grading Summary and List of Suggested Improvements) being performed.

The normal process is as follows: I visit the City of Angleton and obtain the information to accurately grade your community. However, I do not assimilate the extensive amount of support data required by I.S.O. to document your

answers. When I obtain the required information, I will return to my home office and grade the City of Angleton as though I was the ISO Field Representative. This grading will show, to 2 decimal places, what Angleton would grade with its existing fire defense infrastructure. When the grading is complete, I will compile a list of suggested improvements. Each improvement will show, again to 2 decimal places, how much that improvement will add to the overall grading point total which develops the ISO PPC for the City of Angleton.

After your staff analyzes these improvements and implements the ones which are economically feasible within the budget constraints of the City of Angleton, we will request an I.S.O. survey. At that time, I.S.O. should assign a Field Representative which should be Ms. Emily Janz; an excellent ISO Field Representative. If anyone else is assigned please contact me and we will get the State Fire Marshal's Office (which oversees ISO) involved. ISO New Jersey has brought in an "Out-of-State" Field Representative into Texas that should not be allowed into Angleton for reasons I will not place in a proposal, report, or any form of email. The State Fire Marshall has stated: "That any community has the right to a "Texas Specific" Field Representative that has been previously assigned to their area"

Once the Field Representative is assigned, she will send you ISO's Pre-Survey Packets. At that time I will return to the City of Angleton and together we will assimilate the information in order that I can complete these 24 packets of information. We also will assimilate the support data required to document the answers to these packets.

After the packet is complete we will set a date and time for the field representative to visit the City of Angleton. I will be with the City of Angleton during the entire survey process to guarantee the seamless transfer of information.

Please note that payment occurs only at the conclusion of each phase.

Sincerely yours,

Mike Pietsch, P.E.
Civil Engineer

MP/spp

**Proposals - City of Angleton
Cover Letter**