

Consultant Billing Comparison Summary

Billing Assumptions (applies to all firms):

- Projected start date: **March 1**
- First billing cycle: **April**
- All consultants bill **monthly by hours** against a fixed total contract amount
- Approximate billing distribution:
 - **4 months** in the **FY 2025–2026** budget cycle
 - **8 months** in the **FY 2026–2027** budget cycle
- Total project duration: **12 months**

Total Cost Comparison

Consultant	Total Contract
Clarion	\$174,685
Kendig Keast Collaborative (KKC)	\$171,500
OPS	\$111,650

Observation:

OPS has a significantly lower total contract cost, while Clarion and KKC are comparable, with KKC being slightly less expensive overall.

Monthly Billing Comparison

Consultant Monthly Billing

Clarion	\$14,557.08
KKC	\$14,291.67
OPS	\$9,304.17

Observation:

Clarion and KKC have nearly identical monthly billing rates. OPS bills approximately **\$5,000 less per month**, reflecting its lower overall contract value.

Budget Cycle Impact

FY 2025–2026 (≈ 4 months)

Consultant Estimated FY 25–26 Cost

Clarion \$58,228.33

KKC \$57,166.67

OPS \$37,216.67

FY 2026–2027 (≈ 8 months)

Consultant Estimated FY 26–27 Cost

Clarion \$116,456.70

KKC \$114,333.30

OPS \$74,433.33

Observation:

- Clarion represents the **highest fiscal impact** in both budget cycles.
- KKC provides a modest cost savings compared to Clarion in both years.
- OPS has the **lowest annual impact**, though this must be weighed against scope, approach, and deliverables rather than cost alone.