

To Mayor and Town Council,

Our Tracked Skid Steer machine had a major hydraulic failure recently, I hauled it to Idaho Falls so they could diagnose the problem. After the initial tests it was determined that it had a major hydraulic failure, I did get a initial cost to repair it and that will land somewhere in the range on 30K-45K, It is hard to get an exact cost because they still are not sure where the problem lies. So with that being said this machine is 5 years old and has 2000 hours on it. I did quote, and a brand new skid steer with a brand new blower so you can make an informed decision on what route you want to go. Quote for a brand new skid steer is \$106,385.10 after trade-in of our Tracked Skid Steer.

Monthly rent on something similar is in excess of \$3,000 per month. A capital lease, five-year term, dollar buy out, is a \$2,000 monthly payment.

My recommendation is to purchase a new skid steer and blower as a lease. My 2nd option would be to fix our existing skid steer. My last option would be to rent.

Thank you,

A handwritten signature in black ink, appearing to read 'Craig Leseberg', written in a cursive style.

Craig Leseberg
Public Works Director



January, 16 2025

Town of Alpine
250 River Circle
Alpine, WY 83128

Attention: Craig Leseburg

Dear Sir,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

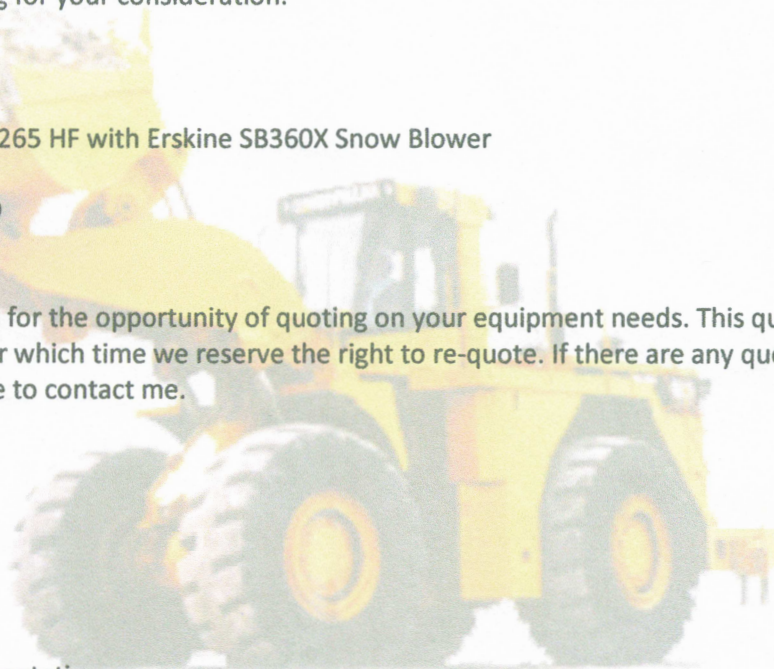
CATERPILLAR Model: 265 HF with Erskine SB360X Snow Blower

STOCK NUMBER: TBD

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Jerad Childers
Machine Sales Representative





5860268	265 05A COMPACT TRACK LOADER	103,670.00
5792312	REAR LIGHTS	0.00
5792323	PRODUCT LINK, CELLULAR PL243	0.00
5859582	INSTRUCTIONS, ANSI, USA	0.00
5859676	COUNTERWEIGHT,MACHINE,EXTERNAL	1,365.00
5860028	RIDE CONTROL	975.00
5860093	GUARDING / SEALING PKG, (HD1)	675.00
5937243	DOOR, CAB, GLASS	145.00
5942212	HEATER, ENGINE COOLANT, 120V	260.00
5964438	TRACK,RUBBER,450MM(17.7 IN)BAR	955.00
6066585	FUEL, ELECTRIC PRIMING	630.00
6131925	SEAT BELT, 3"	189.00
6431300	SHIPPING/STORAGE PROTECTION	274.00
6437208	CERTIFICATION ARR, P65	0.00
6518314	CAB PACKAGE, ULTRA	18,150.00
6518586	INTEGRATED RADIO	680.00
4218926	SERIALIZED TECHNICAL MEDIA KIT	0.00
OP0210	PACK, DOMESTIC TRUCK	0.00
OP9002	LANE 2 ORDER	0.00
6244160	BUCKET-GP, 86" BOE	2,292.00
	Total	130,260.00
	Sourcewell Discount 21% off of List	-27,354.60
	Additional Dealer Discount 5.5% off of list	-7,164.30
	Erskine SB360X Blower	11,400.00
	Warranty 5 year 2500 hour premier	4,044.00
	Freight	1,200.00
	Trade 259 with Erskine Blower	-6,000.00
	Total	106,385.10

F.O.B/TERMS
Alpine, WY



ADDITIONAL CONSIDERATIONS

Warranty is 5 year 2500 Hour Premier

- Delivery is Feb 2025

Accepted by _____ on _____

Signature



From: Craig Witters Craig.Witters@wseco.com
Subject: skid with blower
Date: Jan 16, 2025 at 8:03:13 AM
To: Craig Leseberg publicworks@alpinewy.gov

Craig here is the quote for the skid steer with the blower attachment. This rate is the discounted rate for the snow removal equipment. We will make sure you get this pricing whether you keep it for 1 month or thru the winter. It is important to note on this this is a standard flow machine with a standard flow blower. We currently do not have any high flow blowers or machines available. They are all out on rent for winter snow removal.

If you have any questions or want to book delivery on this please let me know. We will need a bit of time to make sure the machine is ready to go for you.

Thank You,

Craig Witters
Rental Sales Representative
Office: (208) 552-3400
Cell: (208) 514-5702
Email: craig.witters@wseco.com



Idaho Falls
1200 Foote Dr Idaho Falls, ID 83402
208.552.3400

CUSTOMER NO.: 0029960

Town of Alpine
PO Box 3070
Alpine, WY 83128-0070

JOB SITE:

RENTAL AGREEMENT

NO.: RQ000047892

RENTAL START DATE: 01/16/2025 07:43am

EST. RETURN DATE: 02/13/2025 07:43am

EXPIRY DATE: 07/08/2024 12:00am

CUSTOMER PO: Winter usage

JOB SITE CONTACT:

ORDERED BY: Craig Leesburg

PHONE: (307) 880-2869

WRITTEN BY: Craig D Witters

SALES REP: Craig D Witters

RENTAL ITEMS

QUANTITY ALLOWED

DAY

WEEK

4 WEEK

HOURS ALLOWED:

(8)

(40)

(160)

QUANTITY ITEM DESCRIPTION

1	259 CTL	\$525.00	\$1,400.00	\$2,300.00
1	SNOW BLOWER SS	\$90.00	\$315.00	\$990.00

MISCELLANEOUS ITEMS

1	CRS Truck Delivery	\$200.00
	Transport Fuel Surcharge	\$24.00
2	Enviro Fee	1.5%
2	Rental Equipment Protection (REP)	17%
1	CRS Truck Pickup	\$200.00

SALES TAX DISCLAIMER: Western States Equipment (WSE) is required to collect Sales Tax for sales made in the following states: ID, WA, ND, and WY. Prices above do not include any applicable state, county, city, or local sales taxes. This contract is accepted with the understanding that such taxes and charges shall be added, as required by law, at the time this contract is invoiced. Where applicable, WSE will charge sales tax unless you have a valid sales tax exemption certificate on file. Valid sales tax exempt certificates can be emailed to SalesTax@wseco.com to ensure a copy is on file prior to invoicing. In states where WSE is not required to collect and pay Sales Tax, the purchaser is obligated to self-report and pay the Sales and/or Use Tax to the purchasers appropriate state's and or local Department of Revenue.

By signing below, you acknowledge that if equipment is returned damaged, you agree to pay loss of use damages in the same sum as rent until the machine is repaired to rent-ready status. Lessee agrees to lease from Western States the machine, vehicle (including but not limited to licensed and unlicensed trailers and motor vehicles), equipment and accessories described above (collectively, "the equipment") for the period, pursuant to the terms, and at the rates set forth on the face hereof and the reverse side.

Rental Equipment Protection (REP):

Our Rental Equipment Protection ("REP") Program is OPTIONAL AND MAY BE DECLINED

IMPORTANT: If you decline REP, or if you fail to pay the REP Fee, you will be responsible for all damage, repair(s) and replacement(s) of/to the Rented Item(s) at its/their full (new) replacement value. In addition, if REP is declined, Customer is required to provide a certificate of insurance to WSECO showing coverage on the equipment, including, without limitation, fire, theft, and liability coverage with such other insurance as necessary to protect Customer's and WSECO's respective interests in the equipment. WSECO must be named as an additional insured and must include stipulations that coverage will not be cancelled or diminished without at least fifteen (15) days written prior notice to WSECO.

**** Cat Equipment on this contract is not for sale. ****

Signature _____ Date: _____

Accept _____ Decline _____

PAGE: 1 of 1



January 17, 2025

Town of Alpine
Monica Chenault
250 River Circle
Alpine, WY 83128

Open-End Lease					0 Miles/Year
2025 Equipment Equipment Caterpillar Model 265 HF with Erskine SB360X Snow Blower					
Monthly Term	Payment	Tax	Total		Termination Value

<input type="checkbox"/>	60	\$23,999.65	\$0.00	\$23,999.65 Annual	\$1.00
--------------------------	----	-------------	--------	--------------------	--------

Est. Initial Title & Tags: Exempt

Caterpillar Model 265 HF with Erskine SB360X Snow Blower

Leasing quotes are based on current effective rates and manufacturer pricing for budgeting purposes only and are subject to change. Subject to credit approval.

Please contact Tyler Irish at tirish@thebancorp.com for additional information.