



**PACIFIC OFFICE
AUTOMATION**
— PROBLEM SOLVED —

Proposal For: Town of Alpine

Kyocera TASKalfa 5054ci **Color** Copier



Base Features:

- *Copies, Prints & Scans
- *50 ppm B&W & **Color**
- *Dual Scan Document Feeder
- *Duplexing Copying or Printing
- *Dual 500 Sheet Tray/150 Sheet BPT
- *Paper Size 8.5"x11" to 11"x17"
- *Document Storage
- *HYPAS
- *USB Host Interface
- *Mobile Print & Air Print

| Equipment: | Retail: | Town of Alpine |
|-------------------------------------|-----------|---------------------|
| Kyocera TASKalfa 5054ci | \$ 19,635 | 60 Month |
| 320 Sheet Dual Scan Document Feeder | \$ 2,338 | FMV Lease |
| Network Print / Scan | Inc. | includes buying out |
| 1000 Sheet Finisher with Stapler | \$ 1,816 | current lease & |
| Dual 1500 Sheet paper Tray | \$ 1,629 | returning copier |
| OMNIA PRICING | \$ 25,418 | Look at Price Sheet |

Maintenance Agreement

Includes all parts, labor and supplies (toner)

Black Cost per Copy \$.0088

Color Cost Per Copy \$.0455

Account Representative: Trever Crumley

November-24

685 East Anderson Street ■ Idaho Falls, ID 83401 ■ (208) 552-7752

Portland ■ Bend ■ Salem ■ Eugene ■ Medford ■ Seattle ■ Everett ■ Tacoma ■ Kennewick ■ Spokane ■ Oakland ■ San Francisco ■ San Jose ■ San Mateo
Walnut Creek ■ Phoenix ■ Tucson ■ Santa Fe ■ Albuquerque ■ Salt Lake City ■ Denver ■ Boise ■ Pocatello ■ Burley

Current Solution

Town of Alpine

Xerox AltaLink C8155 60 Month FMV Lease \$272.64

55 Page per minute B/W & Color
Dual Scan Processor Feeder (130 Sheet Capacity)
Dual 520 Sheet Paper Trays
1000 Sheet Finisher with Stapling
High-Capacity Tray 3,140 Sheets

Maintenance Includes:

B/W images: Cost per Copy at \$.00786

Color images: Cost per Copy at \$.0605

Proposed Solution

Kyocera TASKalfa 5054ci 60 Month FMV Lease \$220.88 Nov

50 Page per minute B/W & Color
Dual Scan Document Feeder (320 Sheet Capacity)
Dual 500 Sheet Paper Trays
1000 Sheet Finisher with Stapling
Dual 1500 Sheet Paper Tray

Maintenance Includes:

Option#1

B/W images: Cost per Copy at \$.0088

Color images: Cost per Copy at \$.0455

Option#2

B/W images: Cost per Copy at \$.0088

Color images: Cost per Copy Tier #1 at \$.032

Tier #2 at \$.037

Tier #3 at \$.063

