



Electrical Contractors, Inc.

September 20, 2024

City of Alabaster

ATTN: Fred Hawkins

RE: 1st Avenue West at Thompson Rad / Navaho Trail

We, at Stone & Sons, appreciate the opportunity to provide pricing for the signal work on the project listed above. Our pricing for this work is as follows:

1 Lump Sum - \$69,863.00

Please note the following clarifications and exclusions.

1. We have based our pricing on the plans by Sain Associates dated 7-8-24.
2. We have included basic traffic control. But, assistance from Alabaster Police Officers to direct traffic during change over will be required.
3. All work to be done in normal business hours.
4. We have included the signals, new messenger cable, and new multiconductor cable.
5. We have included a new service pole and service. (No APCO costs included.)
6. We have included installation of the Owner supplied controller/cabinet.
7. We have included installation of the Owner supplied radar equipment.
8. This work will be performed under a mutually agreed upon subcontract.

Lead time on signals will be 14-16 weeks after receipt of approved submittals. Our pricing is good for 30 days. Our payment terms are net 30.

If you should have any questions regarding this bid, please do not hesitate to call us.

Sincerely,

Mitchel Clay
Project Manager